

1st Annual
Government to Government ERP Forum
May 12-13, 2008
Sacramento, CA

AGENDA

Monday, May 12, 2008

12:00 pm	REGISTRATION	PRE-FUNCTION A
	WELCOME REMARKS Sue Bost, Project Executive Emeritus Financial Information Systems for California (FI\$Cal)	EDGEWATER A BALLROOM
1:00 pm– 1:30 pm	OPENING REMARKS <i>Keynote Speaker:</i> Teri Takai, California Chief Information Officer	EDGEWATER A BALLROOM
1:30 pm– 2:00 pm	OVERVIEW OF FORUM & TRACK A – BUSINESS CASES <i>Presenter:</i> Edward Fraga, Gartner, Inc. Gartner will present key issues and questions that state and local government leaders should consider within the business case phase of the ERP lifecycle. This high-level overview will address the components of a compelling ERP business case, including key questions such as “How to develop a compelling business case?” and “How to use a compelling business case? throughout the execution of the ERP project. This session will serve to set the context for the facilitated break out sessions where a more detailed and interactive discussion among government leaders will be conducted.	EDGEWATER A BALLROOM
2:00 pm – 2:15 pm	BREAK	
2:15 pm – 3:00 pm	TRACK A – BUSINESS CASES Developing an ERP Business Case <i>Facilitator:</i> Edward Fraga, Gartner, Inc. <i>Panelists:</i> Christina Smith, Assistant Director, Division of Accounting & Auditing Florida Department of Financial Services David Indra, Information Services Manager III California County of Santa Clara Roger Huebner, ERP Coordinator Sacramento Municipal Utility District (SMUD) Valerie Varzos, Project Manager Financial Information System for California (FI\$Cal)	SUITE 303
	Funding & Financing ERP Investment <i>Facilitator:</i> Brett Rugroden, Gartner, Inc. <i>Panelists:</i> Sue Bost, Project Executive Emeritus Financial Information System for California (FI\$Cal) Brenda Bolander, Oklahoma State Comptroller Oklahoma Office of State Finance Lisa McKeithan, Enterprise Systems & Business Analyst Oklahoma Office of State Finance	SUITE 304
	How to Negotiate to Win Project Approval <i>Facilitator:</i> Isher Kaila, Gartner, Inc. <i>Panelists:</i> Lynn Hersey-Miller, Chief Program Officer Delaware Department of Technology & Information David Hill, Chief Information Officer California County of Marin Scott Pattison, Executive Officer National Association of State Budget Officers Allen McMillen, Division Chief, Systems Development California County of Los Angeles, Auditor-Controller	SUITE 305
3:35 pm – 4:50 pm	REPEAT TRACK A – BUSINESS CASES	SUITE 303-305
5:00 pm – 6:00 pm	NETWORKING ADJOURN	EDGEWATER A BALLROOM

Tuesday, May 13, 2008

7:30 am – 8:30 am	CONTINENTAL BREAKFAST <i>Sponsored by Gartner, Inc.</i>	EDGEWATER A BALLROOM
8:45 am – 9:15 am	OVERVIEW OF TRACK B – PROCUREMENT & IMPLEMENTATION Presenters: Edward Fraga, Gartner, Inc. Susan Bostick, Gartner, Inc. Gartner will present key issues and questions that state and local government leaders should consider within the procurement and implementation ERP lifecycle phases. During this overview we will address ERP procurement best practices, setting realistic expectations for the implementation and key factors and indicators of organizational readiness for implementation of large ERP initiatives. This session will serve to set the context for the facilitated break out sessions where a more detailed and interactive discussion among government leaders will be conducted.	EDGEWATER A BALLROOM
9:25 am – 10:45 am	TRACK B – PROCUREMENT & IMPLEMENTATION Deployment Approach Facilitator: Susan Bostick, Gartner, Inc. Panelists: Sharon Minnich, Deputy Secretary for Financial Administration & Special Advisor to the Secretary of the Budget Commonwealth of Pennsylvania Don Scheppmann, Chief, Personnel/Payroll Services Division, California State Controller's Office, 21 st Century Project Allen McMillen, Division Chief, Systems Development California County of Los Angeles, Auditor-Controller David Hill, Chief Information Officer California County of Marin	SUITE 303
	Pre-Implementation Readiness Facilitator: Edward Fraga, Gartner, Inc. Panelists: Lynn Hersey-Miller, Chief Program Officer Delaware Department of Technology & Information Brenda Bolander, Oklahoma State Comptroller Oklahoma Office of State Finance Lisa McKeithan, Enterprise Systems & Business Analyst Oklahoma Office of State Finance Sadie Rodriguez-Hawkins, Director, State of Washington <i>ROADMAP PROGRAM</i> & Senior Assistant Director, Accounting Division, Washington Office of Financial Management	SUITE 305
	Death by Uniqueness Facilitator: Brett Rugroden, Gartner, Inc. Panelists: Kathy Rosmond, Coordinator, State of Washington <i>ROADMAP PROGRAM</i> Christina Smith, Assistant Director, Division of Accounting & Auditing Florida Department of Financial Services David Indra, Information Services Manager III California County of Santa Clara Tim Garza, Chief Information Officer, Division of Technology Services California Department of Water Resources	SUITE 306
10:45 am – 11:15 am	BREAK	
11:15 am – 12:30 pm	REPEAT TRACK B	SUITES 303, 305 & 306
12:30 pm – 1:30 pm	LUNCH <i>Sponsored by Gartner, Inc.</i>	EDGEWATER A BALLROOM
1:30 pm – 2:00 pm	OVERVIEW OF TRACK C – POST IMPLEMENTATION MAINTENANCE & SUPPORT Presenter: Volker Schmidt, Gartner, Inc. Gartner will present key issues and questions that state and local government leaders should consider within the procurement and implementation ERP lifecycle phases. During this overview we will address key questions such as "What are best practices in transitioning from the ERP project to ongoing maintenance and support?" and "Is there a best practice lifecycle for managing the ongoing investment in your ERP solution?" This session will serve to set the context for the facilitated break out sessions where a more detailed and interactive discussion among government leaders will be conducted.	EDGEWATER A BALLROOM

Tuesday, May 13, 2008 (continued)

2:10 pm – 3:30 pm

TRACK C – POST IMPLEMENTATION MAINTENANCE & SUPPORT

Building the Support Infrastructure

Edgewater A Ballroom

Facilitator: Susan Bostick, Gartner, Inc.
Panelists: Sharon Minnich, Deputy Secretary for Financial Administration
 & Special Advisor to the Secretary of the Budget
 Commonwealth of Pennsylvania
 Sadie Rodriguez-Hawkins, Director, State of Washington ROADMAP
 Program & Senior Assistant Director, Accounting Division,
 Washington Office of Financial Management
 Kathy Rosmond, Coordinator, State of Washington ROADMAP
 PROGRAM
 David Indra, Information Services Manager III
 California County of Santa Clara

Maintain and Maximize Investments

SUITE 303

Facilitator: Edward Fraga, Gartner, Inc.
Panelists: David Hill, Chief Information Officer
 California County of Marin
 Allen McMillen, Division Chief, Systems Development
 California County of Los Angeles, Auditor-Controller
 Roger Huebner, ERP Coordinator
 Sacramento Municipal Utility District (SMUD)
 Tim Garza, Chief Information Officer, Division of Technology Services
 California Department of Water Resources

3:30 pm – 3:40 pm

BREAK

3:40 pm – 4:15 pm

QUESTION & ANSWERS

EDGEWATER A BALLROOM

Facilitator: Gartner, Inc.
Panelists: Sue Bost, Project Executive Emeritus
 Financial Information System for California (FI\$Cal)
 Brenda Bolander, Oklahoma State Comptroller
 Oklahoma Office of State Finance
 Lisa McKeithan, Enterprise Systems & Business Analyst
 Oklahoma Office of State Finance
 Sadie Rodriguez-Hawkins, Director, State of Washington ROADMAP
 PROGRAM & Senior Assistant Director, Accounting Division,
 Washington Office of Financial Management
 Kathy Rosmond, Coordinator, State of Washington ROADMAP
 PROGRAM
 David Indra, Information Services Manager III
 California County of Santa Clara
 Roger Huebner, ERP Coordinator
 Sacramento Municipal Utility District (SMUD)
 Sharon Minnich, Deputy Secretary for Financial Administration
 & Special Advisor to the Secretary of the Budget
 Commonwealth of Pennsylvania.
 Don Scheppman, Chief, Personnel/Payroll Services Division,
 California State Controller's Office, 21st Century Project
 Allen McMillen, Division Chief, Systems Development
 California County of Los Angeles, Auditor-Controller
 David Hill, Chief Information Officer
 California County of Marin
 Christina Smith, Assistant Director, Division of Accounting & Auditing
 Florida Department of Financial Services
 Lynn Hersey-Miller, Chief Program Officer
 Delaware, Department of Technology & Information
 Tim Garza, Chief Information Officer, Division of Technology Services
 California Department of Water Resources
 Valerie Varzos, Project Manager
 Financial Information System for California (FI\$Cal)

4:15 pm – 4:45 pm

NEXT STEPS: WHERE DO WE GO FROM HERE?

EDGEWATER A BALLROOM

Presenter: Sue Bost, Project Executive Emeritus
 Financial Information System for California (FI\$Cal)

4:45 pm

WRAP UP & CLOSING

EDGEWATER A BALLROOM

Presenter: Valerie Varzos, Project Manager
 Financial Information System for California (FI\$Cal)